The Registry

ACCESS TO CAPITAL FROM LOCAL AND NATIONAL GOVERNMENT, AND LOCAL GOVERNMENT PENSION FUNDS

2024

"It has taken over 15 years to build The Registry. It contains the contact details of every MP, including the Cabinet and the Shadow Cabinet. It also contains senior council officials, top civil servants, treasurers, investment officers and senior officials from all of the UKs local government pension schemes, and the pooled funds. The Registry is not a blind database. We have built strong relationships through meetings, events and social gatherings. We share history, these are our personal contacts, these are the people in power. "

DAVID GAMMOND – CLIENT SUCCESS AND RELATIONSHIPS

WHAT WE CAN DO FOR YOU

Access government investment capital at the national and local levels. Make contact with the people who make the decisions.

The Registry is suitable for fund managers raising investment capital, and for medium to large corporates raising equity capital or bonds.

Typical fund raises are from £5 million upwards.

We have direct access to all 86 local government pension funds and the 8 pooled funds, their treasurers and chairs, along with 482 investment officers and trustees.

EVERYTHING HAS CHANGED

The new government has embarked on a mission to grow the UK economy. Only through growth and efficiencies will they be able to properly fund vital public services. The UK economy is quickly being reset to focus on investment, innovation, efficiency and technologies.

If they are going to build the UK into an economic powerhouse, we need the availability of substantial and reliable investment capital, and we need the opportunities in which to invest.

The Registry provides the conduit through which this can be achieved.

LOCAL GOVERNMENT PENSION FUNDS

Local government pension funds hold over **£350 billion** of assets on behalf of 6.4 million people. (1)

Our research reveals that due to government pressure to boost returns for pensioners by investing in the UK, investment officers are making allocations into alternative fund managers, and directly into companies, as they look for capital growth and income in support of their ageing membership.

The UK has the greatest potential to invest in businesses having only 8% currently in the alternative sector, compared to an average of 26% across the seven largest pension markets. (2) (3)

(1) £350,000,000,000 – data from various sources
(2) Australia, Canada, Japan, the Netherlands, Switzerland, the UK and the US,
(3) Data from Pensions Age Magazine

HOW IT WORKS

We build each of our clients a unique presentation page on The Registry which contains information about you and your investment proposition. We can include your pitch video and graphical content.

There are buttons to download your pitch deck and supporting documents. Finally, there is a call-to-action system through which investment officers and government officials who are interested in your proposals, can be placed in direct contact with you.

To view an actual presentation page please go to:

www.the-registry.uk/OTS-Capital/

HOW WE PROMOTE YOUR FUND RAISE

All our clients are promoted through newsletters, individual targeted email campaigns, events and meetings. The contacts we approach are bespoke to each client, addressing your unique fund-raising needs.

We work with you to amend and adapt your pitch based on feed-back and to capitalise on emerging opportunities.

Whenever possible we will arrange for you to meet with politicians, high ranking civil servants and investment decision makers.

SUBSCRIPTION

We charge a monthly subscription fee of £380 plus VAT for promoting your fund raise on The Registry. There is no long-term contract, you can cancel with 30 days' notice.

PLACEMENT AGENT

We can act for you as an exclusive full-service placement agent. We contact investment officers and senior management promoting just your fund raise, arrange and attend and meetings with you, negotiate terms etc. The cost for this level of service is £5,000 plus VAT per month. NOTE: We do not charge placement agent clients for political lobbying services if required for fund raising purposes.

THE SUCCESS FEE

If we successfully fund raise on your behalf, we charge a success fee based on the capital raised*. This fee is payable within three months of the capital being received by you.

* The success fee is 0.5% for fund managers and 3% for direct investment

OUR EXPERIENCED TEAM

Phil Woolas is a British politician and businessman based in London and Manchester. In 1997, Phil was elected as Labour MP for Oldham East and Saddleworth. He joined the Tony Blair Government in 1999 and served 9 years in government. He was Minister of State for Local Government, responsible for all matters of Council funding and the Local Government Pension Scheme. In 2008 he was promoted to be the Minister of State for Immigration and Treasury. Phil advises several businesses and is a respected political risk analyst and lobbyist.

David Gammond leads the team at Racefields and has been in corporate finance for over thirty years, and in the tech business for nearly forty years. He has raised tens of millions for property lenders, tech companies and renewable energy projects. David has also worked in M&A and stockbroking, taking a company to AiM in 2005 as Chairman. His focus is to identify and secure funding for clients, and to support clients from inception through to a successful fund raise.

CONTACT US

The first step is to speak to us about your fund-raising needs, the initial consultation is free of charge.

Please contact us at any time for further information or to arrange a video call. You can also apply to join The Registry by visiting www.the-registry.uk

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The Registry is a joint venture managed by:

Racefields
Financing the Future

WELLINGTON STREET
PARTNERS